BOAT HAUL OUT AND LAUNCH CONTRACT

<u>FULL PAYMENT BEFORE LAUNCHING OR REMOVAL OF VESSELL LIFTED - NO EXCEPTIONS</u> (booking early is better for all). A \$100.00 cancellation fee may apply.

Minimum cancellation notice is 12:00 pm on the working day previous to your booked date

PLEASE READ THE FOLLOWING AND TERMS AND CONDITIONS

- You have made a reservation for a haul-out on a specific day and time. Our team will be there, waiting for your boat. Please be on time. Failure to do so may result in your haul-out being cancelled or postponed.
- Please, make a reservation for the launch of your boat or relocation between the storage and work yard as
 early as possible. We will always try to accommodate your request as best as we can, but we cannot
 guarantee to comply if we do not receive your reservation soon enough and our planning is already booked.
- It is the boat owner's responsibility to instruct the lift operator as to the placement of the trailer pads prior to lifting. No responsibility will be accepted by Varadero Caribe N.V. ("Varadero") for any damage to any parts of the boat.
- No cradle arm or prop shall be moved, except by Varadero boatyard staff.
- Boat owners are responsible for the rented boatyard site which must be always kept clean and free of oil, fuel, paint or epoxy filler. No dry sanding of anti-fouling is permitted, unless authorized in advance by Varadero' s Yard Manager. You must not create any hazard for any other person on the hardstand, i.e. you must contain what is happening on your site. <u>A \$100.00 penalty may apply for not complying</u>.
- Any welding, grinding, wet sandblasting or spray-painting to be undertaken must be the subject of prior notification to the Boatyard Manager, together with details of the company which will undertake the work. Varadero's BoatYard Manager may, at its absolute discretion, forbid such work to be undertaken.
- It is the responsibility of the boat owner to ensure that any contractor brought onto the Varadero premises to carry out any work on the owner's vessel has read and signed the <u>Varadero Marina terms and conditions</u> of use of boat hauler. travel lift. boatyard. slips and other Veradero marina facilities. The contractors are registered with Varadero as a contractor. All contractors will be charged a 15% commission fee.
- Refueling whilst on the hardstand must be by prior arrangement through Varadero. Fuel can only be supplied through Varadero.
- No vehicle is permitted on the boatyard without authorization from the boatyard Manager.
- Long-term vessels on the boatyard: payment as per applicable rates is due monthly by the 1st business day
 of each month. Any amounts outstanding after the 10th of the month shall be chargeable at the rate of
 1.5% per month late payment interest, without prejudice to other rights.

0 I declare that the vessel named on the next page is fully insured.

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FULL PAYMENT REQUIRED PRIOR TO LAUNCHING

The Customer accepts the foregoing terms and conditions and the application of the attached Varadero Marina terms and conditions of use of boat hauler, travel lift, boatyard, slips and other Varadero marina facilities and the Haul-out & Relaunch Guide.